more than money

PROPERTY MARKET INSIGHTS Q2 2025



SNAPSHOT

Dwelling Value Change

+0.9%

+3.3%

+11.6%

Month

Quarter

Annual

\$489,690

Median Dwelling Value

8,094

Annual Dwelling Sales

45 Days

Median Days on Market



- Source: Cotality
- Regional SA property prices continued to rise, with double-digit growth continuing from 2024. House values rose by +3.5% for the quarter and +11.8% for the financial year 2024/2025, bringing the median value to \$503,052. Unit values eased on a quarterly basis (-0.8%), however annual growth was still positive (+7.8%) and brought the median value to \$332,429.
- Powelling sales volumes have eased slightly overall, with a -0.1% reduction in activity from the same time last year and a -2.7% drop from the previous five-year average. House sales were stable over the year (0.0%) but down -2.2% over the long-term average and unit sales volumes dropped by -2.5% over the year and a larger -10.6% over the five-year trend.
- Total listing volumes were also down, with listings of houses down 2.6% for the year and unit volumes down significantly by -24.4%.
- Internal migration continues to support regional SA's property prices, with the state capturing 3% of all capital city net outflows into the regions in the March quarter the most recent data available. In addition, Victor Harbour was among the top 5 LGAs that gained population from other regions, with annual growth in net migration growing by 147.6%. This ongoing population shift post-COVID is underpinning demand and price stability across key regional markets in South Australia.
- Regional SA rental values noted strong growth across the market, with a +6.8% increase in dwelling rents recorded over the financial year. Regional SA recorded a gross rental yield of 4.6%, higher than both the national average of 3.7% and the combined regionals average of 4.4%.

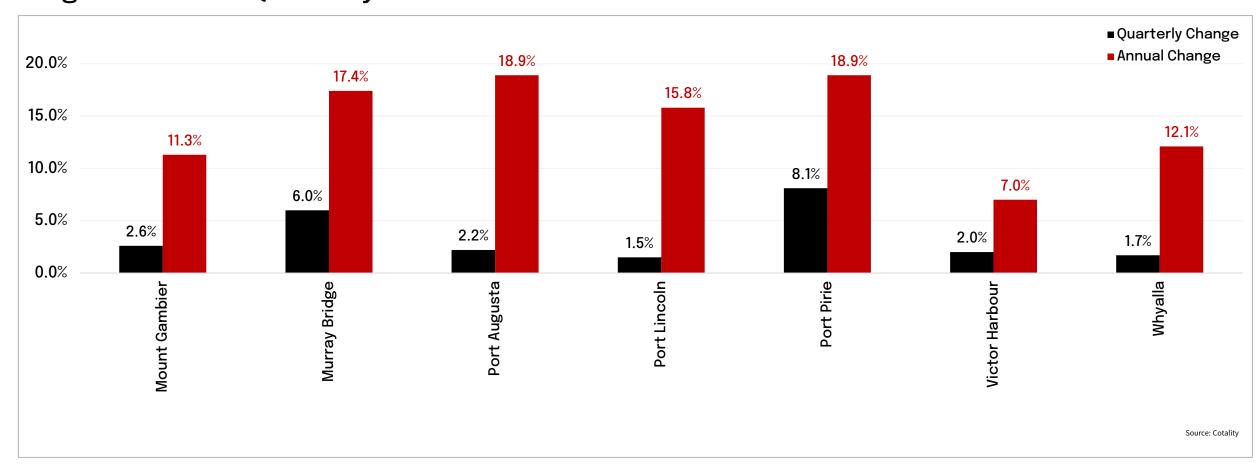
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Valuer on the Ground

The Regional SA market has shown signs of stabilisation, leading to more balanced and predictable market conditions.

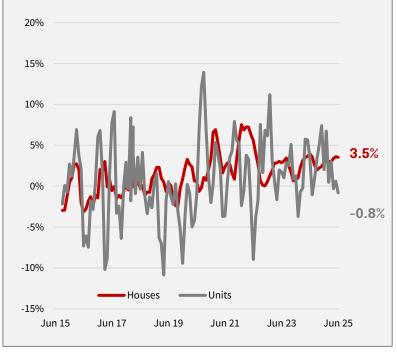


Regional Cities - Quarterly and Annual Growth



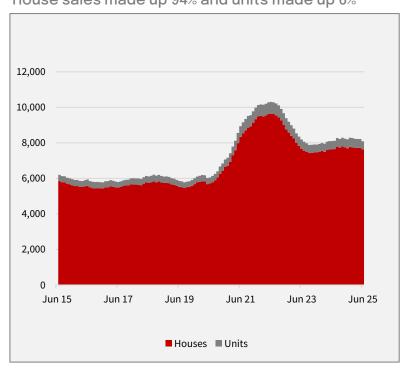
Quarterly House Value Change

Quarterly growth has stabilised for houses



Source: Cotality

Annual Volume of Sales by Property Type House sales made up 94% and units made up 6%



Quarterly Value Change by Price Quartile

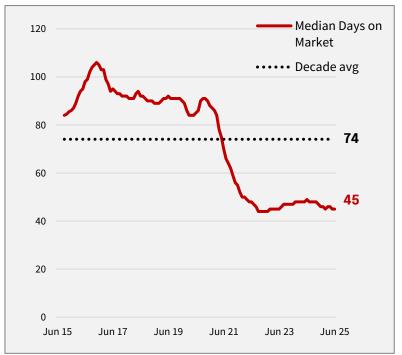
Lower quartile growth slowing after recent strength



Source: Cotality

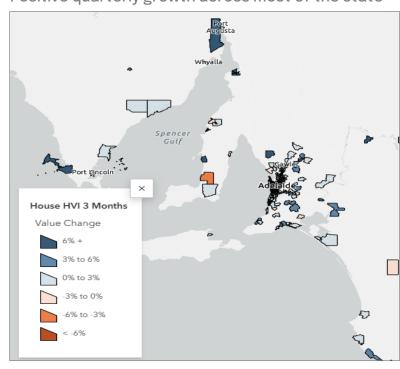
Median Days on Market vs Decade Average

Dwellings selling much quicker than average



Mapping the Market - 3 months to June

Positive quarterly growth across most of the state



Source: Cotality

Median Rental Value by Property Type

Unit market rental growth stable after softening



Source: Cotality

Source: Cotality

Source: Cotality

REGIONAL SA PROPERTY MARKET INSIGHTS Q2 2025



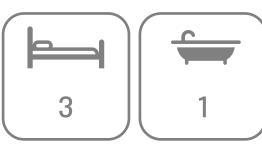


RECENT SALES ACTIVITY

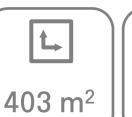
23 Morgan Court, Port Pirie



\$315,000









Sold: 30/06/2025 Days on Market: 56

6 Gladstone Street, Murray Bridge



\$570,000









Sold: 28/06/2025 Days on Market: 13

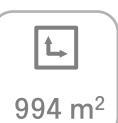
204 Murray Street, Tanunda



\$1,337,500









Sold: 06/06/2025 Days on Market: 14